

SRR&CVR GDC [A], VIJAYAWADA

DEPARTMENT OF COMMERCE & BUSINESS ADMINISTRATION

Exports and imports procedures & policy

QUESTION BANK

ESSAY QUESTIONS:

UNIT-I

1. International Trade features?
2. Registration essentials for Import and Export code?
3. Reasons of International Trade?
4. Types of Exporters?
5. Advantages and Disadvantages of International Trade?

UNIT-II

1. What are shipping documents used throughout the shipping process?
2. Letter of credit documents required?
3. Factors effecting in the documentation?
4. What are Document Against Acceptance and Document Against Payment? Advantages?
5. Calculation of Export pricing in FOB, CNF, C&I

UNIT-III

1. Explain about new foreign trade policy latest highlights?
2. Write any six schemes export incentive schemes?
3. Describe about marketing development assistance scheme?
4. What are the features of Export promotion capital goods scheme (EPCG)?
5. Explain Institutional Frame work?

UNIT-IV

1. What is the processing of an Export order?
2. Explain about the negotiation of documents in Export and Import and its importance?
3. What is pre-shipment inspection?
4. What are the factors to maintain Quality Control?
5. What is realising payment of Export proceeds?

UNIT-V

1. Difference between European Union and NAFTA?
2. Write about the Tariff barriers and Non tariff barriers?
3. What are list of documentations in custom formalities?
4. What are Retirement of Import documents?
5. What is Regional Trading blocs?

SHORT QUESTIONS:

UNIT-I

1. Merchant Export?
2. Service Export?
3. Registration of Company?
4. Registration with GST?
5. Attaining Permanent Account Number

UNIT-II

1. Pre-shipment
2. Post-shipment
3. Pricing document
4. Payment document
5. Shipped billing
6. Bill of landing

UNIT-III

1. Foreign trade policy
2. Advance authorisation scheme [AAS]
3. Features of EPCG
4. Export Oriented Unit – [EOU]
5. Duty Drawback Schemes [DBK]

UNIT-IV

1. Quality Control?
2. INCOTERMS?
3. Pre-shipments inspection?
4. Deemed Exports?
5. Negotiation of documents?

UNIT-V

1. NAFTA
2. Bill of entry
3. Custom formalities
4. Tariff and Non-Tariff barriers?
5. European Union

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DEPARTMENT OF COMMERCE & BUSINESS ADMINISTRATION
EXPORTS & IMPORTS POLICY AND PROCEDURES
MODEL PAPER

Time: 3 Hours

Max Marks: 60

I. Answer any FIVE Questions from the Following

5 X 4 = 20 M

1. Merchant Export
2. Service Export
3. Bill of Landing
4. Pre-Shipment
5. Foreign Trade Policy
6. Advance Authorisation Scheme [AAS]
7. Quality Control
8. INCOTERMS
9. NAFTA
10. Bill of Entry

II. Answer any FIVE of the following in each unit

5 X 8 = 40 M

Unit-I

11. What is International Trade? Explain about the features of International Trade?
(OR)
12. Write about the registration essentials for Imports & Exports Code?

Unit-II

13. How shipping documents are used throughout the shipping process?
(OR)
14. What is a letter of credit? Explain what documents required?

Unit-III

15. Describe the Export Incentive Schemes?
(OR)
16. Explain about the new latest foreign trade policy?

Unit-IV

17. What is the processing of Export Order?
(OR)
18. Explain about the Negotiation of documents in Exports & Imports and its importance?

Unit-V

19. Difference between European Union and NAFTA?
(OR)
20. Write about tariff barriers and Non tariff barriers?